

Heatwaves, project member groups & updated member communication!

We are halfway the summer holiday period (with some record-breaking heatwaves), and we hope you have enjoyed some well-earned time off. Or you may just be reading this while sipping on a cool drink, enjoying a nice view. Or maybe you've still got something to look forward to...either way, Pharma.Aero projects are looking for you!

Currently we have 3 projects (Air Transport Benchmark study, Pharma Corridor Project and Pharma Security Standardization Project), in which Pharma. Aero is seeking for interested members to be part of the project member groups. Please send an email to our Secretary General <u>Frank Van Gelder</u> if you want to be part of one of the presented projects (more detailed information and project charters can be obtained upon request from the SecGen):

Expansion project Airport-to-Airport Pharma Corridor

The current Airport-to-Airport Pharma Corridor project, has triggered a lot of interest by different other airport members of Pharma. Aero to start up more Pharma Airport-to-Airport corridors. In the upcoming weeks, Pharma. Aero will call to the membership in order to multiply and develop more Airport-to-Airport corridors as an expansion of the first project.

The Airport Transport Benchmark Study

This project was one of the very first projects to be launched by Pharma.Aero, and is now being finalized. In order to be able to do so and finally present a technical report and white paper, Pharma.Aero re-launched the project recently. The final gaps will be closed and especially the listing of good practices by different airport members will be added into the final steps of the project.

Security Project

This project is about to be launched with the aim to compare the most relevant available Security Programs as per areas of concern (Aviation Security, Custom Security and Asset Protection Security). The results will be compared to IATA's Pharma CEIV standard and requirements giving evidence of gaps and overlaps. The planned final project goals will lead to a definition of a harmonization security, a definition of guidelines for identification of security critical points for Pharma products in the air cargo supply chain and proper critical points mitigation and a definition of guidelines for harmonization of the Pharma and Security processes.

Updated member communication.



We will start creating regular membership group calls (3 calls a month, each per membership type) to facilitate and allow each member to share important news/interesting evolutions in the industry (incl. Pharma.Aero), suggestions for Pharma.Aero e.g. its BOD, website, back office, communication, projects (on-going and potential new ones) etc. A short report will be written of these calls to be used in different communication channels (newsletters, website, LinkedIn).

If a member hasn't joined after 3 calls, we will invite them for an individual call.

We will send regular newsletters with set items (3 bi-weekly and then once a month) to our members with 2 articles, member in de spotlight, meet the board, upcoming events. Every 3 months, we will share a summarized version of the previous ones open to others (non/potential members).

Meet the board!

Bruno Guella, MVD Free Airport Managing Director

Your Company and position:

I'm an Industrial Engineer currently in charge of MVD Free Airport, a multimodal distribution center specialized in temperature-controlled supply chain, operating as the first and only airport free zone in South America.



Your relation to airfreight pharma:

Running the regional distribution center based in the MVD Airport (Montevideo, Uruguay) and being part of a 50+ global airport network, Airfreight and Pharma are in the core of our business nature. A centrepiece of our organizational strategy is providing a competitive platform for global pharmaceutical companies to optimize their distribution in South America. Faster, more reliable and fully traceable entry to the larger markets and optimization of stock allocation for the rest of the region are the primary drivers behind the global player's decisions to distribute via MVD Free Airport.

Any interesting developments within your company in relation to airfreight pharma you want to share?

We developed a pharma dedicated state-of-the-art, GMP compliant facility and based on our continued success, partnering with leading global pharmaceutical organizations for their distribution to South America, we are expanding our capabilities to double our current capacity.

What is the added value that Pharma.Aero can bring to the pharma handling in our air cargo industry?

In Pharma. Aero we are working hard on shaping the future in terms of global pharmaceutical distribution, making sure that all the stakeholders and the result of their coordination within the supply chain meet the increasing expectations of the pharma companies.

What is your position in the Board of Directors of Pharma. Aero and what does it entail:

My role is Treasurer, therefore I am in charge of the financial management of the organization, including supervision of administration flows, preparation of budget, control of execution and reporting to the BOD.



Calendar: Join us around the world!

Save the dates of events where Pharma.Aero will be present:

Global Pharma Logistics Summit 2019, Mumbai, India19th of September 2019

<u>FlyPharma Conference Europe</u>, Copenhagen, Denmark, 22-23 October 2019 IATA AirPharma Conference, Amsterdam, The Netherlands, 29-31 October 2019

TIACA's Executive Summit 2019, Budapest, Hungary 19-21 November 2019

Air Cargo India, Mumbai, India, 25-27 February 2020

Upcoming General Assembly's of Pharma.Aero

TIACA's Executive Summit 2019, Budapest, Hungary, 19th of November 2019

IATA World Cargo Symposium, Istanbul, Turkey, 10-12 March 2020

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